

2019 METAIR SHAREHOLDERS VISIT



ENERGY STORAGE



















AGENDA

08.45 - 09.00	Arrival	
	Refreshments available	
09.00 - 09.15	Welcome – Russell Bezuidenhout	
09.15 – 09.30	Virtual tour of Mutlu/Rombat/ABM	
09.30 – 10.00	FNB presentation	
	Refreshments available	7
10.00 – 11.45	Tour of Battery Manufacturing and Formation facilities	
11.45 – 12.30	Lunch	
12.30 – 13.15	Transfer to Fort Jackson	
13.15 – 14.30	Tour of Plastics Factory	
14.30 – 15.15	Transfer to East London Airport	





ROMBAT Member of Metair Group





BRIEF HISTORY

1931: FNB Established

1969: Merge with Raylite - Start Battery Centre Franchise

1990: Merge with Chloride

1995: Wholly owned Metair Subsidiary

1999: Acquire Plastics Plant

2001: Commission dedicated Industrial Plant

2008: Increase Smelter capacity

2010: Commission dedicated AGM facility

2013: Commence plastic recycling

2015: Change logo

2016: Commission dedicated AGM Plant



MEET OUR DIRECTORS





MURRAY LONG Managing Director – Marketing & Logistics



ANDREW WEBB Sales Director -Automotive



NTSUMBENI MAVHUNGU Sales Director -Industrial



CHARLES VAN ASWEGEN
Recycling & Logistics
Director



SIPHILISIWE NDLOVU
Technical Director



MARLIZE VAN MOLENDORFF
Acting Financial Director



JÉAN ESTERHUIZEN Manufacturing Director



CAIN MAHLANU HR Director



THEO LOOCK
Non-Executive Director



SJOERD DOUWENGA Non-Executive Director



BUNWARIE SIVLAL
Non-Executive Director

EAST LONDON PRODUCTION FACILITIES – Settler's Way







- Automotive Batteries
- Production Area : 11 700 m²
- Technical Centre
- Site Area: 15 800 m²

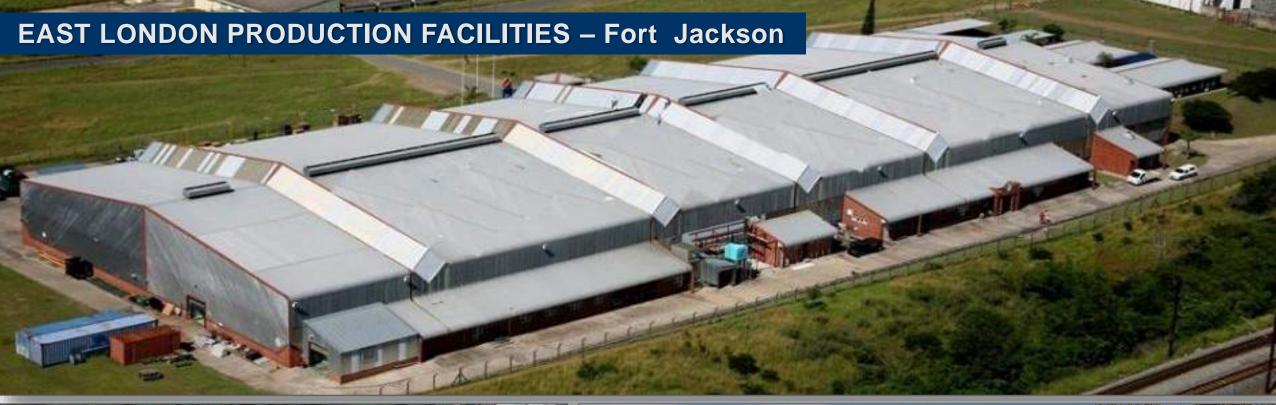






- Automotive and Industrial Batteries
- Production Area : > 22 800m²

- Formation
- Site Area: 48 600 m²







- Plastic Processing Plant
- Production Area : > 7 800 m²
- Tool Room
- Site Area: 23 000 m²

BENONI PRODUCTION FACILITIES – Liverpool Road







- Production Area: > 11 400 m²
- Lead Smelter
- Plastic Recycling
- Marketing, Warehousing & Distribution
- Site Area: 53 400 m²

MARKET SEGMENTS

AUTOMOTIVE



OEM (22.5%)

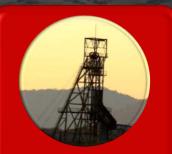


After-market (40.4%)



Export (13.0%)

INDUSTRIAL



Mining (8.6%)



Standby (9.1%)



SMP (6.4%)











AUTOMOTIVE FRANCHISE

- Independently owned
- Complete range of starter, motor cycle and leisure batteries
- **Smart Test Battery Analyser**
- Over 150 locations in Southern Africa
- Toll Free: 0800 112 600
- www.batterycentre.co.za





RAYLITE NANO

Trusted by all car

RAYLITE SILVER CALCIUM

BATTERY CENTRE IS TRUSTED BY 100% OF



- ✓ Leading Raylite battery technology
- ✓ World-class manufacturing
- ✓ Trusted batteries
- ✓ Fitted to vehicle specifications
- ✓ Vibration resistant
- ✓ Raylite exported to more than 30 countries



SPECIALIST ADVICE AND FREE BATTERY



BATTERY

- ✓ Battery test
- ✓ Starter test
- ✓ Reliable report in minutes
- ✓ Will not sell you a battery unless necessary





RAYLITE









QUALITY CERTIFICATIONS CERTIFICATIONS

IATF 16949:2016

Quality Management System

ISO 9001: 2015

Quality Management System

ISO 14001: 2015

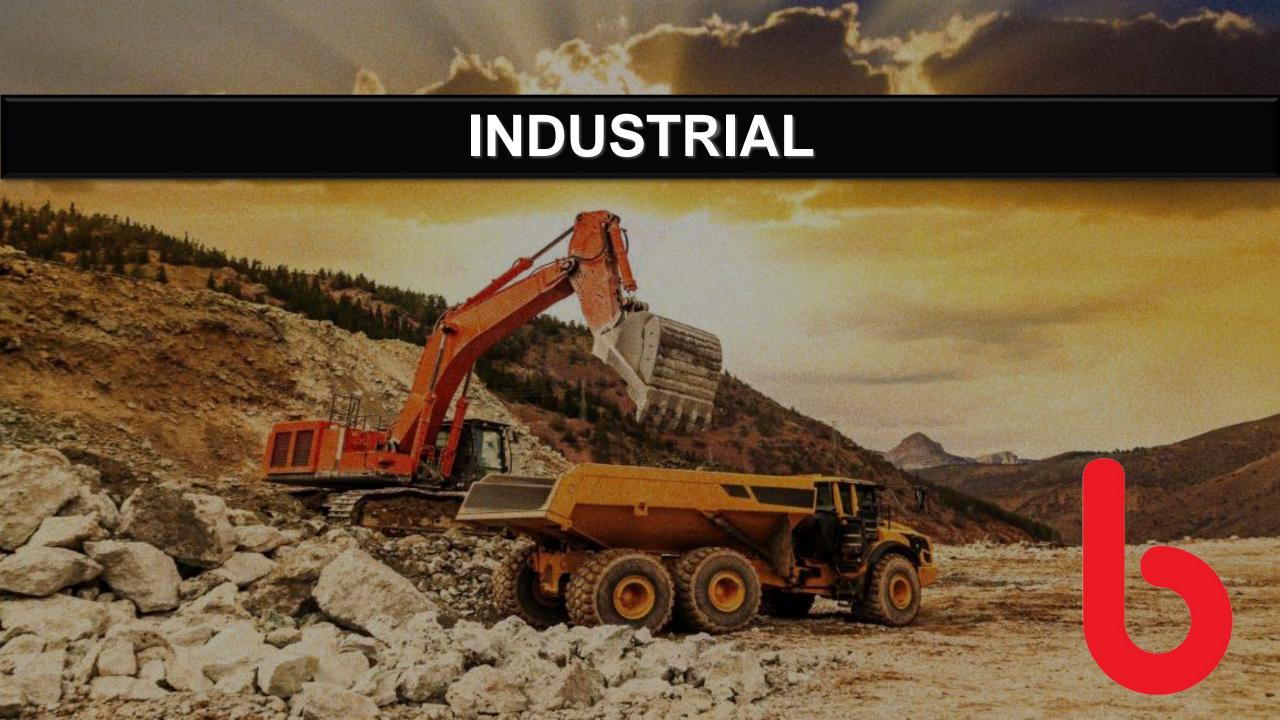
Environmental Management System

ISO 50001: 2011

Energy Management System

ISO 45001: 2018

Occupational Health & Safety Management System



INDUSTRIAL TECHNOLOGIES

STANDBY

- PLANTÉ
- FLAT PLATE
- TUBULAR
- EXCIS





STANDBY & RENEWABLE

- · RAILWAYS
- M-SOLAR



MINING

- VRLA CAPLAMPS
- MINING TRACTION
- LI-ION CAPLAMPS





SURFACE MOTOR POWER

- Tubular positive plate
- Wrap around sleeve separator
- Perfect Seal ® bolt-on post
- Din and BS specification
- BFS watering system optional
- Air electrolyte agitation optional
- Thermoplastic rubber connectors
- Comply with IEC 60254-1,2:1997



SURFACE MOTIVE POWER













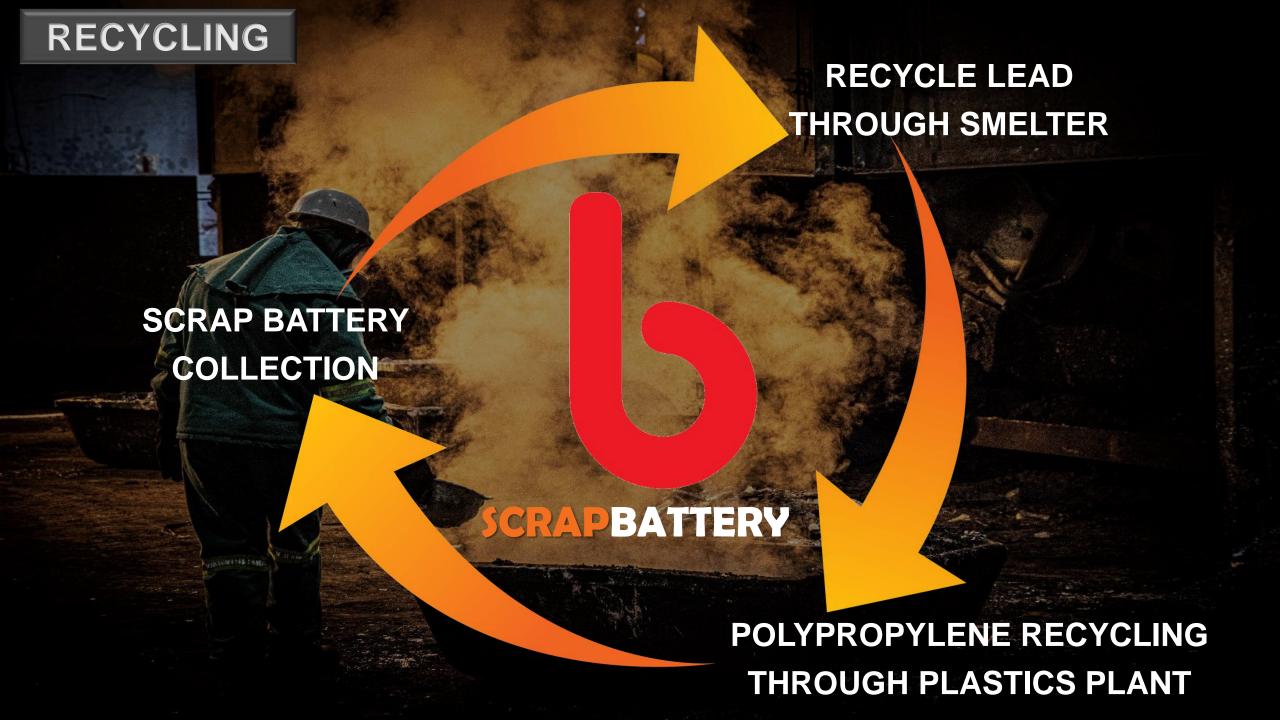






RECYCLING







CORPORATE SOCIAL INITIATIVES

BBBEE STATUS

Element	Available Points	Points Achieved
Ownership	25	23
Management Control	19	7.55
Skills Development	25	14.16
Enterprise & Supplier Development	44	36.30
Socio-Economic Development	5	5
Total Points	118	86.01
BBBEE Status Level	Level 4	

EMPLOYEE TRAINING

PROGRAMME	Total
Apprenticeships	10
In-Service Trainees	8
Graduate Development	9
Learnerships	40
Study Assistance/Bursaries	46

TRAINING COST				
Development programmes (incl. bursaries)	62%			
Statutory	15%			
Awareness	23%			



Kedibone Kalaote graduated with a BCom Degree in HR Management.

COMMUNITY UPLIFTMENT

Blind SA Educational Aids for the Blind

SA Medical & Education Foundation Ludwe Ngamlana Primary School Project

Read Educational Trust Reading Material

ITEC Literacy Programme

Masithethe Counselling Services
Counselling program at 17 schools







A PROUD SUBSIDIARY OF





JÉAN ESTERHUIZEN – MANUFACTURING DIRECTOR



CARINUS DU PLESSIS – GENERAL MANAGER



ANTHONY HISCOCK – GENERAL MANAGER

PLANT TOUR GROUPS

