



INVESTOR DAY PRESENTATION 10 JUNE 2024



Presenter:
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Commercial Manager



CONTENTS

COMPANY HISTORY

10 YEAR TIMELINE

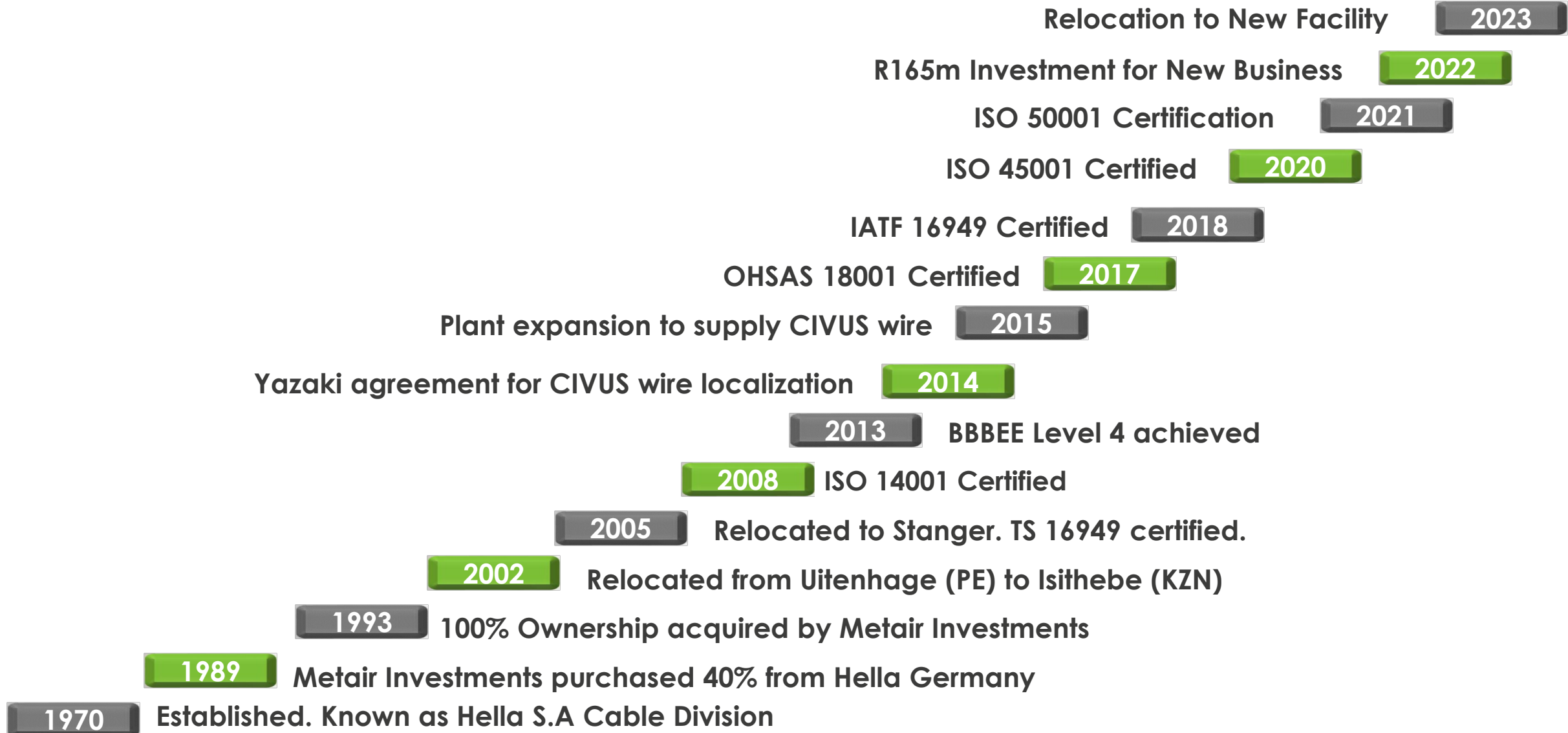
CURRENT PRODUCT RANGE

NEW PRODUCTS/ TECHNOLOGIES

SA MARKET SHARE

KEY SUPPLIERS

FUTURE GROWTH OPPORTUNITIES



2003



1200 sqm



50 mill meters



30 employees



10 machines



25 products

2013



2800 sqm



120 mill meters



50 employees



13 machines

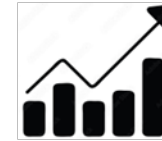


40 products

2023 +



5000 sqm



500 mill meters



130 employees



28 machines



80 products

Product & OEM Specifications



AV



AVSS



AVSSH



CIVUS



TAD/TBD



FLRYB

Manufacturers of Automotive PVC Insulated Cable

- 34 Cable Sizes from 0.3mm² to 8.0mm² (cross section)

- 156 COLOUR VARIATIONS

Aftermarket Product Range



Automotive Multi-Core

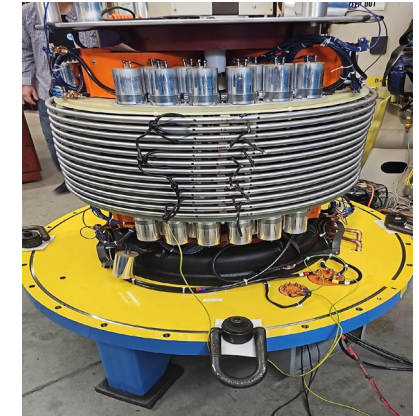


BATTERY WIRE



- EB & HEB Specifications
- 10mm² - 60mm²
- Copper and Aluminium capabilities

CROSS LINKING WIRE (XLPE)



- T3 & AESX Specifications
- 0.35mm² – 6.00mm²
- Radiation application to cross-link wire during extrusion process

SECOND TIER

FIRST TIER

OEM

TOYOTA		ISUZU	NISSAN
29%	22%	5%	2%

Kromberg & Schubert GmbH
Cable & Wire

		Mercedes-Benz
6%	24%	12%

- **Copper Rod**

- **Aurubis**

- Based in Belgium, high quality copper product.
Up to 50% of product manufactured using recycled copper



- **Glencore International**

- An overseas company with 6 mining sites around the world.
Primary source from Abu Dhabi (UCR)

A local source of copper currently being investigated with Palabora Mining Company

- **PVC**

- Somapla - Portugal
 - Riken PT – Indonesia

- **Masterbatch**

- Delta Technic - Spain
 - Nagase – Singapore
 - Plasticolors/Infinity (Local)



①



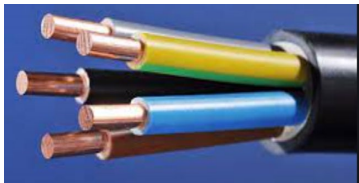
SELL OFF, ADDITIONAL ROD
BREAKER CAPACITY TO MARKET
IN SWIFT FORM

②



LOCALISATION OF WIRE FOR VW
THROUGH DELTA AUTOMOTIVE

③



MULTICORE PRODUCTS FOR
LOCAL/EXPORT MARKET THROUGH KEY
DISTRIBUTORS (SABS Approved)

④



WIRE FOR THE APPLIANCE
INDUSTRY (DEFY & WHIRPOOL)

Thank You

Q & A