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COMPANY HISTORY



Relocation to New Facility

2023

R165m Investment for New Business

2022

ISO 50001 Certification

2021

ISO 45001 Certified

2020

IATF 16949 Certified

2018

OHSAS 18001 Certified

2017

Plant expansion to supply CIVUS wire 2015

01/

2013

BBBEE Level 4 achieved

2008

ISO 14001 Certified

2005

Yazaki agreement for CIVUS wire localization

Relocated to Stanger. TS 16949 certified.

2002

Relocated from Uitenhage (PE) to Isithebe (KZN)

1993

100% Ownership acquired by Metair Investments

1989

Metair Investments purchased 40% from Hella Germany

Established. Known as Hella S.A Cable Division

UNITRADE Wired for Success 45

10 YEAR TIMELINE



2003



1200 sqm



50 mill meters



30 employees



10 machines



25 products

2013



2800 sqm



120 mill meters



50 employees



13 machines



40 products

2023 +



5000 sqm



500 mill meters



130 employees



28 machines



80 products



CURRENT PRODUCT RANGE



Product & OEM Specifications TOYOTA AVSS M USUZU **AVSSHF CIVUS FLRYB** TAD/TBD

Manufacturers of Automotive PVC Insulated Cable

- 34 Cable Sizes from 0.3mm² to 8.0mm² (cross section)
- 156 COLOUR VARIATIONS

Aftermarket Product Range







NEW PRODUCTS/ TECHNOLOGIES



BATTERY WIRE



- EB & HEB Specifications
- 10mm2 60mm2
- Copper and Aluminium capabilities

CROSS LINKING WIRE (XLPE)





- T3 & AESSX Specifications
- 0.35mm2 6.00mm2
- Radiation application to crosslink wire during extrusion process



SA MARKET SHARE (AUTO WIRE)



SECOND TIER FIRST TIER OEM

















29%

22%

5%



Kromberg & Schubert GmbH Cable & Wire









12%



KEY SUPPLIERS



Copper Rod

Aurubis

Based in Belgium, high quality copper product. Up to 50% of product manufactured using recycled copper



Glencore International

An overseas company with 6 mining sites around the world. Primary source from Abu Dhabi (UCR)

A local source of copper currently being investigated with Palabora Mining Company

• PVC

- Somapla Portugal
- Riken PT Indonesia

Masterbatch

- Delta Technic Spain
- Nagase Singapore
- Plasticolors/Infinity (Local)











SELL OFF, ADDITIONAL ROD BREAKER CAPACITY TO MARKET IN SWIFT FORM

FUTURE GROWTH OPPORTUNITES

2



LOCALISATION OF WIRE FOR VW THROUGH DELTA AUTOMOTIVE

3



MULTICORE PRODUCTS FOR LOCAL/EXPORT MARKET THROUGH KEY DISTRIBUTORS (SABS Approved)

4



WIRE FOR THE APPLIANCE INDUSTRY (DEFY & WHIRPOOL)



Thank You

Q & A